

# The Power of Tax Deferral



Tax deferral allows your investment to grow without paying taxes on the earnings until you make withdrawals. That means, in a tax deferred product, more of your money may stay invested, giving your account value the potential for greater growth over time.

#### **Accelerated Growth Through Compounding**

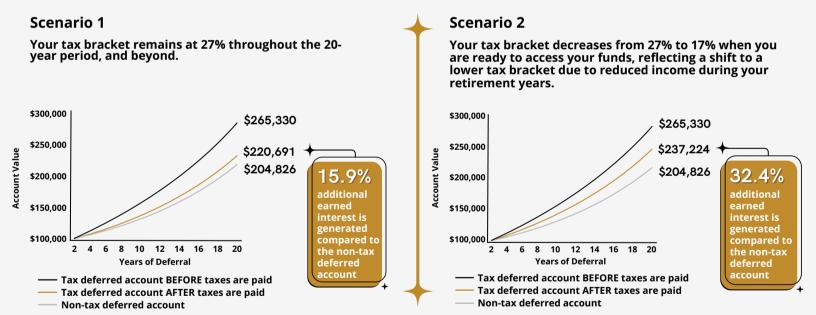
Because interest earnings are reinvested without taxation until withdrawn in a tax-deferred product, you have the potential for more money to compound and grow over time. When you do withdraw funds, your account may be larger compared to a product that does not offer tax deferral.



### **Potential Tax Savings at Retirement**

When you are ready to access your funds, such as in retirement, you may find yourself in a lower tax bracket than you are today. That means you could pay less in taxes, keeping more of your hard-earned money.

#### Tax Deferral at Work



These hypothetical examples show the power of tax deferral by comparing the value of \$100,000 earning a 5% rate of return in a non tax-deferred account and a comparable tax-deferred account over a 20 year period. These examples assume no withdrawals or surrender charges were applied.

## Don't let taxes slow you down.

Take the first step toward learning how tax-deferred product options, such as an annuity, can help you reach your goals. Talk to your financial professional to determine if an annuity is suitable for your retirement portfolio.

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Withdrawals and surrenders from annuities are subject to federal and state income tax and may be subject to an IRS penalty if taken prior to age 59½. Surrender charges and market value adjustments may also apply. Tax qualified contracts, such as IRAs. 401(k)s, etc., are tax deferred regardless of whether or not they are funded with an annuity. An annuity does not provide any additional tax-deferred benefits when funding a tax qualified plan, but may provide other benefits such as income payment options.

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